360° Review - Leader 3 & 4 Title: Employee: Level: Date: Reviewer: Self Peer Supervisor All Job Competence requirements, planned goals and objectives Outstanding Performer were achieved well above expectations Solid Individuals in this category consistently meet expectations and at times exceeds them in demonstrating organizational values Performer A rating at this level reflects that the individual is in a growth Developing Performer and learning mode in terms or organizational values and/or Job Competence A rating at this level anticipates that improvement is achievable. **Improvement** Required 1. Knowledge of Work **Rating:** The technical knowledge of job functions **Developing Improvement Outstanding** Solid and understanding of the policies, Required Performer **Performer** Performer procedures and processes as they relate to 1 2 3 4 the overall mission of the organization. **Comments:** Rating: 2. Continual Learning Assesses and recognizes own strengths and **Improvement Developing** Solid **Outstanding** weaknesses. Pursues self-development. Required Performer Performer Performer **4** | |1 | | 3 **Comments:** 3. Customer Service **Rating:** Anticipates and meets the needs of both **Improvement Outstanding Developing** Solid internal and external customers. Delivers Required **Performer** Performer Performer high quality products and services. **1** 2 3 4 Demonstrates commitment to continuous **Comments:** improvements. 4. Flexibility Rating: Demonstrates an openness to changes and **Improvement Developing** Solid **Outstanding** new information; rapidly adapts to new Required Performer Performer Performer information, changing conditions, or 1 2 3 unexpected obstacles **Comments: Rating:** 5. Integrity/Honesty Behaves in an honest, fair, and ethical **Improvement Developing** Solid **Outstanding** manner. Shows consistency in words and Required Performer Performer Performer actions. Creates a culture that fosters high $\square 4$ | |1 | | 3 ethical standards.

Comments: Rating:

Required

Improvement

Developing

Performer

Solid

Performer

Outstanding

Performer

6. Interpersonal Skills

Treats others with courtesy, sensitivity,

and respect. Considers and appropriately

responds to the needs and feelings of different people in different situations.	Comments:	2	<u>3</u>	4
7. Oral Communication Makes clear and convincing oral presentations to individuals and groups. Listens effectively. Clarifies information as needed. Facilitates open communication.	Rating: Improvement Required 1 Comments:	Developing Performer	Solid Performer	Outstanding Performer 4
8. Problem Solving Identifies and analyzes problems. Weighs relevance and accuracy of information. Generates and evaluates alternative solutions. Makes recommendations.	Rating: Improvement Required 1 Comments:	Developing Performer	Solid Performer	Outstanding Performer
9. Public Service Motivation Shows a commitment to public service. Enables others to acquire the tools and support they need to perform well. Influences others toward a spirit of service and meaningful contributions to mission accomplishment.	Rating: Improvement Required	Developing Performer 2	Solid Performer 3	Outstanding Performer 4
10. Resilience Deals effectively with pressure. Remains optimistic and persistent, even under adversity. Quickly recovers from setbacks.	Rating: Improvement Required 1 Comments:	Developing Performer	Solid Performer	Outstanding Performer
11. Written Communication Writes in a clear, concise, organized and convincing manner for the intended audience.	Rating: Improvement Required 1 Comments:	Developing Performer	Solid Performer	Outstanding Performer 4
12. Decisiveness Makes effective and timely decisions, even when data are limited or solutions produce unpleasant consequences. Perceives the impact and implications of decisions.	Rating: Improvement Required 1 Comments:	Developing Performer	Solid Performer	Outstanding Performer
13. Influencing/Negotiating Persuades others. Builds consensus through give and take. Gains cooperation from others to obtain information and accomplish goals.	Rating: Improvement Required 1 Comments:	Developing Performer	Solid Performer	Outstanding Performer 4
14. Team Building Inspires and fosters team commitment, spirit, pride and trust. Facilitates cooperation and motivates team members to accomplish group goals.	Rating: Improvement Required 1 Comments:	Developing Performer 2	Solid Performer	Outstanding Performer
15. Technical Credibility Understands and appropriately applies principles, procedures, requirements,	Rating: Improvement Required	Developing Performer	Solid Performer	Outstanding Performer

regulations, and policies related to	1	2	□ 3	4
specialized expertise.	Comments:			
16. Accountability Holds self and others accountable for measurable high-quality, timely and cost effective results. Determines objectives, sets priorities, and delegates work. Accepts responsibility for mistakes. Complies with established control systems and rules.	Rating: Improvement Required 1 Comments:	Developing Performer 2	Solid Performer 3	Outstanding Performer
17. Conflict Management Encourages creative tension and differences of opinions. Anticipates and takes steps to prevent counterproductive confrontations. Manages and resolves conflicts and disagreements in a constructive manner.	Rating: Improvement Required	Developing Performer	Solid Performer	Outstanding Performer
18. Developing Others Develops the ability of others to perform and contribute to the organization by providing ongoing feedback and providing opportunities to learn through formal and informal methods.	Rating: Improvement Required 1 Comments:	Developing Performer	Solid Performer	Outstanding Performer 4
19. Human Capital Management Builds and manages workforce based on organizational goals, budget considerations, and staffing needs. Ensures employees are appropriately recruited, selected, appraised, and rewarded; takes action to address performance problems. Manages a multi- sector workforce and a variety of work situations.	Rating: Improvement Required	Developing Performer 2	Solid Performer 3	Outstanding Performer
20. Leveraging Diversity Fosters an inclusive workplace where diversity and individual differences are valued and leveraged to achieve the vision and mission of the organization.	Rating: Improvement Required 1 Comments:	Developing Performer	Solid Performer	Outstanding Performer 4
21. Creativity & Innovation Develops new insights into situation. Questions conventional approaches. Encourages new ideas and innovations. Designs and implements new or cutting edge programs/processes.	Rating: Improvement Required	Developing Performer 2	Solid Performer	Outstanding Performer 4
22. Financial Management Monitors expenditures and resources to ensure spending is within allotted project budget. Complies with administrative controls over funds.	Rating: Improvement Required 1 Comments:	Developing Performer	Solid Performer	Outstanding Performer 4
23. Parterning Develops networks and builds alliances. Collaborates across boundaries to build	Rating: Improvement	Developing	Solid	Outstanding

strategic relationships and achieve common goals.	Required 1 Comments:	Performer 2	Performer 3	Performer 4
24. Political Savvy Identifies the internal and external politics impacting the work of the organization. Perceives organizational and political reality and acts accordingly.	Rating: Improvement Required 1 Comments:	Developing Performer	Solid Performer	Outstanding Performer 4
25. Strategic Thinking Formulates objectives and priorities and implements plans consistent with the long-term interests of the organization. Capitalizes on opportunities and manages risks.	Rating: Improvement Required 1 Comments:	Developing Performer	Solid Performer	Outstanding Performer
26. Technology Management Keeps up to date on technological developments. Makes effective use of technology to achieve results. Ensures access to and security of technology systems.	Rating: Improvement Required 1 Comments:	Developing Performer	Solid Performer	Outstanding Performer
27. Entrepreneurship Positions the organization for future success by identifying new opportunities; builds the organization by developing or improving products/services. Takes calculated risks to accomplish organizational objectives.	Rating: Improvement Required 1 Comments:	Developing Performer 2	Solid Performer 3	Outstanding Performer 4
28. External Awareness Understands and keeps up to date on local and national policies and trends that affect the organization and shape stakeholder's views. Demonstrates awareness of the organization's impact on the external environment.	Rating: Improvement Required 1 Comments:	Developing Performer	Solid Performer 3	Outstanding Performer 4
29. Vision Takes a long-term view and builds a shared vision with others. Acts as a catalyst for organizational change. Influences other to translate vision into action.	Rating: Improvement Required 1 Comments:	Developing Performer	Solid Performer 3	Outstanding Performer